


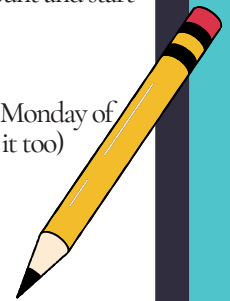
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Next Steps

Earn MK T-Shirt



- Hold your Great Start Chat/Orientation Zoom or phone chat with Christy. Print off the Start Strong sheet to better understand your bonuses!
- Make a list of 100 People & Phone Numbers
- Put a  around your 30 faves that might help you earn your Pearls of Sharing by doing an MK Q & A with us. Print off the MK Q&A Pearls of Sharing Tracking Sheet to help you track your way to your first running buddies! Your first team member gives you a PROMOTION! Three team members get you RED JACKET perks!
- Invite these people to help you by doing an MK Q&A for \$350 of COUPONS and an entry into our Grand Giveaway! Become a Q&A Cutie when you do your first 6 Q&As in 6 days and win your Kendra Scott Earrings!
- Put an "H" by 5-10 of the names who might help you by being your first 5 party hostesses.
- Learn about your Great Start FREE PRODUCT Bonus Bundles & chat with your Director or Recruiter about your first product order decision.
- Place your first product order. If it is \$600+ wholesale, you earn the monthly designer accessory prize!
- Set a date with your Director & Recruiter for your first party. Choose from Monday Nights or Saturday mornings at the Pink Studio, or Tuesday Nights for a Virtual Party. Start the process of inviting guests. We have scripts we can text you.
- Hold your first party or beauty session.
- Log in to marykayintouch.com to set up your FREE Customer Website, your FREE Propay Account and start your training under Education/New Independent Beauty Consultants Start Here.
- Mark your calendar for all group events, especially Monday Night at 8:30 pm for Unit Meetings on Zoom. Meeting ID: 806-789-2420 Password: MK (Every Monday, except the first Monday of each month, is our in-Person Stepping Up Event at an earlier time in Lubbock. We zoom broadcast it too)
- Download the Boards App on your phone to get all of our scripts and resources. We will send you the link, but ask if you didn't get it.
- Download the Mary Kay Apps: Mary Kay Digital Showcase App, Mary Kay Mobile Learning App, Mary Kay Great Start App, Mary Kay Ordering App, My Customers App Great Start App, My Customers App, For more info on these apps, go to marykayintouch/resources/digitalzone/go mobile with MK apps
- Download the Voxer App. Send christy a voxer message so she can add you to the group. Christy's Voxer is cbigha9t8
- Join our unit Face Book Group: Christy Bigham, Class Act Unit. See the link below to go straight there.
- Take a look at the WEEKLY EVENTS List below and plug the events in your date book so you can begin to plug in. The Monday night weekly meeting is the most important! Those who show up go up! The Group Beauty Sessions, both virtual and in-person, are where you can bring guests and get my help with your sessions.



Group text me, your recruiter & my assistant Tiffany, a picture of this sheet and your T-Shirt size when you're finished! Christy's Number 806-2420 Tiffany's Number 806-438-4760